

*Funding Financial Opportunities for
Physician Owners & ASCs*

Physicians
Financial
Partners



What if...

- you didn't have to explain your business to us in order to get a loan, because physician-owned healthcare financing is all we do?
- the process was quick, and we handled most of the paperwork?
- we could tell you if your loan was approved within days of receiving your financials?
- you could get 100% financing?

What if you knew you were getting the best deal because of our competitive bid process?

Physicians Financial Partners is a healthcare finance company that lends exclusively to physician-owned ASCs and their physician partners. We specialize in 100% cash-flow financing for ASCs and their physician partners. Financing is based on the center's financial performance.

What if you could work directly with the decision makers?

D. Shannon LeRoy, Principal

Shannon LeRoy's extensive experience in financial services includes three successful start-up operations. He co-founded and served as president and CEO of Physicians Capital, prior to the sale of that company. Mr. LeRoy began his professional career in commercial banking and helped start and manage two successful banking operations for Dominion Bankshares and First Union Corporation, with a significant focus on healthcare business. Prior to forming Physicians Capital, Mr. LeRoy was active for many years in a number of private equity and venture capital investments with Rodgers Capital. He holds a B.A. from the University of North Carolina at Chapel Hill.



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Douglas B. Lewis, Principal

Doug Lewis is a seasoned health care executive with broad industry experience in finance and development. He co-founded and served as chief development officer of Physician's Capital, prior to the sale of the company. Lewis was an HCA hospital administrator and VP of development, a founder and chief development officer of Psychiatric Solutions, and a founder and VP of development and acquisitions of OrNda HealthCorp. He holds a B.A. and a J.D. from the University of Mississippi and an MHA from Virginia Commonwealth University. He is a Fellow in the American College of Health Care Executives and a member of the Mississippi Bar Association.

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100%
42-78 hrs.

ASC Loans

Physicians Financial Partners finances individual center expansions, improvements, buy-outs and other capital projects from \$100,000 to \$5 million.

Benefits to the Center

- Competitive rates and flexible terms
- 5 to 7 year amortizations that allow for higher distributions
- No requirement to transfer your deposits or cash management to us

Our Process

- The administrator provides the center's financial information.
- We invite our financial institution partners to submit their best terms for the loan.
- Physicians Financial Partners confirms preliminary approval within days.
- The loan closes quickly once terms and legal review are completed.
- Physicians Financial Partners provides monthly reports of loan repayment.

*Competitive
Rates,
Flexible
Terms,
Monthly
Reports*



Physician Loans

Physicians Financial Partners finances buy-in loans and lines of credit for ASC physician partners from \$50,000 to \$2 million. We work directly with the physician to explain the many advantages of our commercial loan over the traditional personal loan offered by most local banks.

Benefits to the Physician

- No out-of-pocket payments required—loan is repaid by center distributions with no prepayment penalty
- No personal collateral or spouse co-signature needed
- Loan is not reported to the credit bureau
- Up to 100% financing including fees and legal costs
- A term loan of 5-7 years with the best rates available in the market

Our Process:

- The physician provides a recent tax return, financial statement and CV.
- The ASC provides the its financial information.
- We ask our financial partners to submit their best rates for the loan.
- The physician selects the best loan proposal.
- The center sends the physician's distribution check directly to the financial institution for debt service of the loan.
- Any excess distribution is immediately available to the physician.

*Loans
and
Lines of
credit
repaid by
Center
distribution*



About Physicians Financial Partners

In 2007, Shannon LeRoy and Doug Lewis identified the need for financial services tailored to the physician-owned healthcare industry. With extensive expertise in finance and healthcare operations, they founded Physicians Capital to provide commercial loans to individual ASCs and their physician partners. Over the past seven years, they have financed hundreds of loans.

Following the sale of Physicians Capital, they formed Physicians Financial Partners. They expanded their commercial lending model to include access to a number of financial institutions with ready capital. Today, they provide ASCs and physician owners with cash-flow financing at the most competitive terms available.

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www.PhysiciansFP.com